

**INSTITUTE IN INTERNATIONAL COMMERCIAL LAW  
AND DISPUTE RESOLUTION**

University of Pittsburgh School of Law,  
Touro College Jacob D. Fuchsberg Law Center and  
University of Zagreb Faculty of Law

**2010 Summer Law Program**



*Summer Law Program in Croatia  
July 11 - August 6, 2010*

**Zagreb and Zadar, Croatia**

# CROATIA

ZAGREB • ZADAR



Students attending law school in the United States or Canada who are interested in attending the Institute in International Commercial Law & Dispute Resolution should contact **Kate Anderson** at Touro Law Center:

*[kanderson@tourolaw.edu](mailto:kanderson@tourolaw.edu)* or 631-761-7055.

Applications will be accepted as of January 1, 2010.

For the online application and more information, please see:

**[www.tourolaw.edu/summerprograms](http://www.tourolaw.edu/summerprograms)**.

# About the Program


## INSTITUTE IN INTERNATIONAL COMMERCIAL LAW AND DISPUTE RESOLUTION

**JULY 11 - AUGUST 6, 2010**

The University of Pittsburgh School of Law, Touro College Jacob D. Fuchsberg Law Center, and the University of Zagreb Faculty of Law are pleased to present their first summer law program in Croatia: The Institute in International Commercial Law & Dispute Resolution.

This four-week, five-credit program, taught by leaders in the field, provides a broad introduction to international business transactions, followed by a focused examination of the law governing international sales of goods and international commercial arbitration. The program also highlights a number of key legal instruments arising out of the work of UNCITRAL, the United Nations Commission on International Trade Law. The first three weeks of doctrinal instruction are further enhanced by a final week of skills training applying students' newly acquired legal expertise to a simulated dispute arising out of an international sale of goods and subject to arbitration. The Institute offers focused and innovative legal educational training concentrating on a timely and exciting area of law—all in a perfect setting.

The program begins with a week in Zagreb, Croatia's vibrant capital. Zagreb is the cultural center of the country, as well as its largest city. Students and faculty then move to Zadar, where they will spend the final three weeks of the program on the Adriatic Sea's Dalmatian coast. Zadar is a walled city of less than 100,000 people situated on a peninsula steeped in history. The second and third weekends of the program include group excursions to other Dalmatian coast locations and a nearby archipelago and its surrounding waters.



Participants will be chosen from law schools throughout North America, Europe and around the globe. The enrollment maximum for 2010 is 36 students; it is anticipated that approximately half of the students will come from North America and the other half from Europe and other areas. This program may be of particular interest and value to students interested in preparing to participate in the Willem C. Vis International Commercial Arbitration Moot. The Institute will provide a uniquely international educational experience to students from multiple legal and educational backgrounds, as participants will be chosen from an internationally diverse group of law schools.

*Photo to left: Cityscape of Zagreb, capital of Croatia*

## Courses/Academic Program

All instruction will be in English. The educational content of the program is one five-credit course that will cover:

(1) an overview of the nature and structure of international business transactions; (2) an overview of mediation and arbitration as private means of resolving international commercial disputes; (3) a brief introduction to private international law and comparative contract law principles; (4) an in-depth study of the law governing international sales of goods, with a focus on the CISG; (5) an in-depth study of the law governing international commercial arbitration and enforcement of arbitration awards, with a focus on the UNCITRAL Model Law and the New York Convention; and (6) the development of analytical, research, oral advocacy, and written advocacy skills in the context of a dispute arising out of a practical problem based on a fictional international sales transaction.



*University of Zadar beside the Adriatic Sea*

## Excursions and Extra-Curricular Activities

Classes meet from 9 a.m. to 12:30 p.m. on weekdays. The first week will be spent in Zagreb and will include visits to Croatian courts and an arbitration institution. During the first weekend the program will move to Zadar. During the second weekend, the group will travel to Split and/or Dubrovnik for additional travel adventures along the Dalmatian coast. During the third weekend, we are planning a swimming/snorkeling outing in the waters of the

archipelago around Zadar. Students are also welcome to extend their travels before or after the program: With relative ease, it is possible to visit Austria, Italy, Slovenia, Hungary, Greece and many other destinations of interest.

## Accommodations

In Zagreb, students will be housed in the dorms of the University of Zagreb Faculty of Law - a short convenient trolley ride from the school where classes will be held. University meal plans will be made available to students.



*Exterior of the Zagreb dorms*

In Zadar, instructional facilities will be provided at the University of Zadar in a classroom setting right on the water, and meals will be available at the nearby student cafeteria. Students will be housed in dorms within reasonable walking distance of the cafeteria and classroom locale.

All classroom and dormitory facilities will include Internet access (computer labs and wireless access for your personal computer).



*Exterior of the Zadar dorms*

## **Sunday, July 11:**

Student arrival and registration; opening reception

## **Monday – Friday, July 12 – 16:**

Class from 9:00 a.m. to 12:30 p.m.  
(including breaks)

Introduction to international business transactions (with an emphasis on transactions involving businesses from the United States, Southeastern Europe and the European Union), private commercial dispute resolution, private international law, and comparative contract law, as well as various commercial law instruments developed and promoted by UNCITRAL; Visit to Croatian courts and an arbitration institution – instruction by Dr. Siniša Petrović and Dr. Nina Tepeš

## **Saturday, July 17:**

Transfer from Zagreb to Zadar  
(Sunday arrangements available for those observing the Sabbath on Saturday)

## **Monday – Friday, July 19 – 23:**

Class from 9:00 a.m. to 12:30 p.m.  
(including breaks)

International sales of goods – a thorough exploration of the CISG, along with related commercial law, practices and trade terms – instruction by Professor Harry Flechtner

## **Saturday and Sunday, July 24 and 25:**

Travel down the Dalmatian coast to Split and/or Dubrovnik *(included in tuition cost)*

## **Monday – Thursday, July 26 – 29:**

Class from 9:00 a.m. to 12:30 p.m.  
(including breaks)

International commercial arbitration – a thorough exploration of the UNCITRAL Model Law and the New York Convention, along with an introduction to various arbitration rules – instruction by Professor Ronald Brand

## **Friday, July 30:**

Exam covering materials addressed in weeks one through three

## **Saturday and Sunday, July 31 and August 1:**

Optional swimming and snorkeling outing in vicinity of nearby archipelago  
*(included in tuition cost)*

## **Monday – Friday, August 2 – 6:**

Class from 9:00 a.m. to 12:30 p.m.  
(including breaks)

Skills practice in applying the doctrine covered in the first three weeks. Exercises in the development of analytical, research, and advocacy skills – students will be provided with a simulated international sales transaction in which a dispute has arisen and is subject to arbitration and will work in two-person teams to research and analyze the problem and, ultimately, to participate in a mock arbitration of the dispute. Each student will be expected to draft a detailed outline of a memorandum of law in support of claimant or respondent and to make a number of oral presentations to the class, in addition to participating in the final arbitration hearings as both an advocate and an arbitrator – instruction by Dr. Davor Babić and Professor Jack Graves (Students will be split into two sections during this skills portion of the course, with each faculty member working with one section – sometimes separately and sometimes together.)

## **Friday, August 6:**

The program ends in the afternoon. Transportation will be provided back from Zadar to Zagreb that evening.

# Faculty

## **Dr. Siniša Petrović**

*Professor of Law,  
University of Zagreb*

Dr. Petrović graduated and obtained his Ph.D. degree at the University of Zagreb. He is the author of numerous papers in the field of commercial law, company law, competition law, foreign investments and sports law. He was also the Vice Dean of the Faculty of Law from 1999–2001. From 1998 to 2003, he was a member and vice president of the Croatian Competition Council, and in 1995, was a member of the delegation of the Republic of Croatia during the Proximity Peace Talks in Bosnia and Herzegovina in Dayton, Ohio. He has been an arbitrator in several international commercial disputes and a member of the negotiating team for negotiations on accession of the Republic of Croatia to the EU.



international commercial law. She is one of the coaches of the University of Zagreb team in the Willem C. Vis International Commercial Arbitration Moot.

Prior to her present position, she was an associate professor at the Department of Private International Law, where she also taught courses in Alternative Dispute Resolution and European Private International Law.

## **Harry M. Flechtner**

*Professor of Law,  
University of Pittsburgh  
School of Law*

Professor Flechtner joined the faculty of the University of Pittsburgh School of Law in 1984. He teaches Contracts and Commercial Transaction in Goods (domestic and international sales and leases) as well as a seminar on International Sales Law, and he has coached the University of Pittsburgh team in the Willem Vis International Arbitration Moot 12 times. He is a four-time winner of the Law School's Excellence-in-Teaching Award and a recipient of the Chancellor's Teaching Award. He has published extensively on international and domestic commercial law, with particular emphasis on international sales law; he edited and updated the 4th edition (2009) of John Honnold's Uniform Law for International Sales under the 1980 United Nations Convention. He speaks frequently on commercial law topics, and has been cited by the Solicitor General of the United States as "one of the leading academic authorities on the [United Nations Sales] Convention." Professor Flechtner serves as a National Correspondent for the United States at the United Nations Commission on International Trade Law. He is a graduate of Harvard College, and received his J.D. from Harvard Law School and an M.A. in literature from Harvard University.



*Photo in Zadar, Croatia*

## **Dr. Nina Tepeš**

*Associate Professor of Law,  
University of Zagreb*

Dr. Tepeš teaches Commercial and Company Law. Her interests also include international dispute settlement and



## Ronald A. Brand

*Professor of Law and  
Director of the Center for  
International Legal  
Education, University of  
Pittsburgh School of Law.*

Professor Brand teaches courses in International Business Transactions and Transnational Litigation, and an Introduction to American Law course for foreign law students. He has published fourteen books and more than seventy articles, largely focused on issues of dispute resolution and international commercial relationships. With Harry Flechtner, he regularly coaches the Pitt Vis team, and has helped establish Vis teams at law schools in southeastern Europe and the Persian Gulf.



## Dr. Davor Babić

*Professor of Law,  
University of Zagreb*  
Professor Babić teaches Private International Law, Arbitration and ADR at the University of Zagreb Faculty of Law. He has published

on various topics related to international commercial arbitration and mediation, conflict of laws, international jurisdiction and European private international law. He served as the secretary of the Permanent Arbitration Court and Mediation Centre of the Croatian Chamber of Commerce and has substantial experience as an arbitrator and mediator in international commercial cases. Davor is one of the coaches of the University of Zagreb team in the Vis Moot Competition.



## Jack Graves

*Associate Professor of Law,  
Touro Law Center*

Professor Graves is a member of the faculty at Touro Law Center, where he teaches Contracts, Business Organizations, and International Sales Law & Arbitration.

Along with a variety of articles in the field, Professor Graves co-authored the casebook used in this course: *International Sales Law and Arbitration: Problems, Cases, and Commentary*. He also regularly coaches teams each year in the Willem C. Vis International Commercial Arbitration Moot (including Stetson – 1st place team orals 2005; and Touro – 2nd place team orals 2008). Before becoming a lawyer and then law professor, Graves was the President of an international business engaged in the design, manufacture and sale of goods.



*University of Zadar Courtyard*

# Admissions and Credit

## U.S. AND CANADIAN STUDENTS:

Admission is open to any U.S. or Canadian law student who has completed one year of full- or part-time study, and who is in good standing at an ABA-approved law school. Students at law schools not approved by the ABA Standard 506, and whose admission is consistent with Standard 501, are also welcome to apply. The sponsoring schools have applied for and anticipate accreditation of the 2010 summer program by the American Bar Association, thereby entitling U.S. law students to course credit toward graduation at their respective home institutions. However, each applicant's school still has the discretion whether to accept the transfer of summer credits. While most schools will accept summer credits, each applicant should determine the policy of his or her school in advance. Applicants who are interested in using this summer credit to accelerate graduation should check with their Registrar's Office to determine whether this summer program meets residency requirements. It is unlikely that the credits in a foreign summer program can be used to accelerate graduation.



*Zadar, interior of main classroom*

## STUDENTS OUTSIDE U.S. AND CANADA

Admission is open to any student who has completed a basic course covering the law of general obligations, as part of a first degree or advanced degree, in a college or university accredited by the appropriate body of the place in which the college or university is located. In civil law jurisdictions, this would typically involve completion of a course in Civil Law covering general obligations, while in common law jurisdictions, this would typically involve completion of a basic course in Contracts. The intent of this requirement is simply to ensure that all students bring to the program a basic understanding of the nature of law governing general private obligations.

University of Zagreb Faculty of Law has applied for and anticipates ECTS accreditation of the program. Any questions regarding transferability of credit to your home institution may be submitted by email to the University of Zagreb Faculty of Law at the following address:

*summer\_program@pravo.hr*



*University of Zadar administration building*



*Map of Zagreb*

## Tuition and Fees

### APPLICATION FEE:

Non-refundable - applied to the cost of the program): **US \$150**

### TOTAL PROGRAM FEES:

(including 5 credits, housing, half board, round-trip travel from Zagreb to Zadar, and program excursions): **US \$5,000**

## Timetable for Payments

Apply as soon as possible; enrollment is limited. **Applications may be submitted as of January 1, 2010.** Late applications will be considered, and qualified applicants will be admitted on a space-available basis.

### APPLICATION DEADLINE:

**April 9, 2010** including non-refundable application fee of **\$150**

### BALANCE OF FEES:

**April 15, 2010** is the last day to pay the **\$4,850** balance of fees.

## Financial Assistance/Scholarships

### U.S. AND CANADIAN STUDENTS:

Each student must make his or her own arrangements for financial aid. If you plan to pay the balance of fees with financial aid proceeds, please contact your Financial Aid Advisor at your "home" institution. Financial aid processing requires considerable lead time, so to ensure that the funds are received before you depart on your trip, please start the financial aid process at your school as soon as possible. A Consortium Agreement will need to be initiated by your institution's financial aid office, then completed by Touro Law Center, and returned to your institution. Touro's Financial Aid Director is Michele Kaminski and she can be reached at 631-761-7021 or [mkaminski@tourolaw.edu](mailto:mkaminski@tourolaw.edu).

### STUDENTS OUTSIDE U.S. AND CANADA:

Financial aid may be available to students from certain countries outside the U.S. and Canada. If you are a qualified law student from outside the U.S. and Canada, but require financial assistance in order to attend the program, please contact Gina Huggins at the University of Pittsburgh School of Law for further information:

### **Gina Huggins**

Program Administrator, Center for International Legal Education (CILE)  
University of Pittsburgh School of Law:  
412-648-7023 (phone),  
412-648-2648 (fax),  
[cile@pitt.edu](mailto:cile@pitt.edu) (email)

**Admission may also be open to attorneys or other law graduates (from any jurisdiction) on a space-available basis to audit classes or to take classes for continuing legal education purposes.**



*Photo of Zadar*

*The program sponsors reserve the right to modify or cancel the program for reasonable cause, including but not limited to insufficient enrollment, severe political instability, or any serious condition that may threaten the safety of the students. If the program is cancelled, any money paid by an applicant to the sponsoring schools will be fully refunded within 20 days, except for room and board and transportation payments utilized prior to the date of cancellation.*

# Application Procedures

## There are three methods of applying:

(1) Complete the online application at [www.tourolaw.edu/summerprograms](http://www.tourolaw.edu/summerprograms) and fulfill all of the Applications Requirements (see below). Once you transmit the completed application form, you will receive a confirmation notice on the screen. If you include your e-mail address as requested in the application form, you will receive a copy of the completed application in your e-mail inbox.

(2) Download and print a PDF file of the application from the Touro web site, and mail the completed form to the address below, along with the Application Requirements (see below).

(3) Fill out the attached application on the following page. Mail the completed form to the address at right, along with the Application Requirements (see below).

## Application Requirements:

Upon submitting your Online Application, or along with your Printed Application, please send the following to the Application Address:

- 1) Non-refundable application fee of \$150 (to be credited toward the cost of the program), payable to Touro Law Center;
- 2) U.S. Students: Letter of good standing from your law school (please have your Registrar send this) *or* Non-U.S. Students: Letter of recommendation from a law school faculty member;
- 3) Current resume;
- 4) Legible, light photocopy of the first page of your passport;
- 5) Proof of health insurance and its applicability in Croatia;
- 6) Name, address, relationship, and phone numbers of the person(s) to contact in case of an emergency;

- 7) U.S. Citizens only: Proof of online registration with United States Department of State for your travel in Croatia during the program.  
<https://travelregistration.state.gov/ibrs/>

Once items 1-3 are received, applicants may be admitted to the program (if space is available). The remaining items, 4-7, must be submitted by the April 15<sup>th</sup> Balance of Fees due date in order to guarantee the seat in the program.

## Application Address:

Summer Law Program in Croatia  
Touro Law Center  
225 Eastview Drive, Central Islip, NY 11722  
Attn: Kate Anderson



Photo of Zadar

# APPLICATION FORM

Summer Law Program in Zagreb and Zadar, Croatia • July 11 - August 6, 2010

*Please print clearly*

\_\_\_\_\_  
Full PASSPORT Name (First/Middle/Last)

\_\_\_\_\_  
PASSPORT Number

\_\_\_\_\_  
Social Security Number (U.S. Students)

\_\_\_\_\_ Sex:  M  F

\_\_\_\_\_  
Birth Date (MM/DD/YY)

**Citizenship:**

U.S. Citizen  U.S. Permanent Resident

Non-U.S. Student, if so, Country: \_\_\_\_\_

**Correspondence Address:**

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Telephone:**

(Home) \_\_\_\_\_

(Cell) \_\_\_\_\_

**Permanent Address:** (If different from above)

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Telephone:**

(Home) \_\_\_\_\_

**E-mail Address:**

\_\_\_\_\_

**Present Law School:**

\_\_\_\_\_

**Number of credits as of June 2010:** \_\_\_\_\_

## COURSE

INSTITUTE IN INTERNATIONAL  
COMMERCIAL LAW AND  
DISPUTE RESOLUTION

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

Please follow the Application Requirements listed on the previous page.

**Mail your application and other required materials to:**

Summer Law Program in Croatia  
Touro Law Center  
225 Eastview Drive,  
Central Islip, NY 11722  
Attn: Kate Anderson



# CROATIA

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## FOR MORE INFORMATION:

We invite you to join us in Croatia this summer — a country at the crossroads of Western Europe and the Balkans and poised for entry into the European Union — for an unforgettable educational experience. To learn more, please contact the following:

### **United States and Canadian Applicants:**

Kate Anderson, Summer Abroad Programs Coordinator,  
Touro Law Center: 631-761-7055 (phone), 631-761-7019 (fax),  
or [kanderson@tourolaw.edu](mailto:kanderson@tourolaw.edu) (email)

### **European and other International Applicants:**

Gina Huggins, Program Administrator,  
Center for International Legal Education (CILE)  
University of Pittsburgh School of Law:  
412-648-7023 (phone), 412-648-2648 (fax)  
or [cile@pitt.edu](mailto:cile@pitt.edu) (email)